THE ACCELERATOR NEWSLETTER MAY 2023





Phyllis Sartin Managing Director Chief Editor

This newsletter contains
Important Information,
Compliance Alerts,
Legislative Updates,
Events &
general details
concerning Tennessee's
Automotive
Dealer Industry.

Got a question?

Give us a call! (877) 836 8320

"Decide what you want, and then act as if it were impossible to fail."

-Thomas Edison







PARTNER SPOTLIGHT





(615) 773-3800

FIRST EVER Harley Davidson Financial Services Sale on *June 21*st with 100+ bikes.







New Partner Spotlight



Established 1989

NEW PARTS CARS ARRIVING DAILY

LATE MODEL AUTO PARTS



OVER 40 ACRES OF LATE MODEL SALVAGE

Tennessee Auto Salvage has been a family owned business for over 30 years! Located right outside of Nashville, we provide a full service yard for all your repair needs. Our Service includes delivery routes running daily from Nashville to the entire Middle Tennessee area.

2082 DUNCAN LN GREENBRIER, TN 37073 Tel: 615-384-5033 Sales@TnAuto.net

Support our Auction Partners



Sale Day Every Thursday!

IN-OPS Sale at 8:30 a.m. CT Consignment/Fleet 9:30 a.m. CT

Cars Are Running Live In The Lanes!

Phone: 615-847-7400

631 Burnett Road | Old Hickory, TN 37138

www.adesa.com/Nashville



It's a great time to be at Memphis Auto Auction!

Join us weekly Every Wednesday @ 9:15am CST

> 3719 Old Getwell Road Memphis, TN 38118

> > (901 795 7634

www.memphisautoauction.com



Every Tuesday at 9:00 a.m CT!

4 Lanes & 400+ Cars!

Avis Budge & Hertz Vehicles Weekly! GM Financial - Every Other Week!

Phone: 901-365-6300

5400 Getwell Rd. | Memphis, TN 38118

www.adesa.com/Memphis



Sale Every Friday at 9:30 a.m.

SimCasts™ is Here!

Bid Online and use our

Dealer Mobile App!

38 Graves Loop Road Medina, TN 38355

Phone: 731-783-4500

www.jacksontennesseeautoauction.com

Support our Auction Partners



Located only 6 minutes from Interstate 24!

Sale Every Thursday at 1:30 p.m.

> 247 Needmore Road Clarksville, TN 37043

Phone: 931-647-5700

www.clarksvilleautoauction.com







TRA SALE: Every Tuesday at 9:00 AM

CT OPEN SALE: Every Tuesday at 9:30 AM & Every Wednesday at 9:00 AM

CT FORD CLOSED SALE: Alternating Thursdays at 9:00 AM CT

8400 Eastgate Blvd · Mt. Juliet, TN 37122 (615) 773-3800 | www.manheim.com

Mid-South Classic Car Auction



731-423-5551

50 Fiberglass Rd. (off Airways Blvd.) Jackson, TN 38301

www.midsouthclassiccarauction.com



Cars Are Running Live In The Lanes!

Every Friday

- IN-OP sale at 9:15 a.m. ET
- Consignment sale at 9:30 a.m. ET
- Fleet/Lease sale at 9:30 a.m. ET

Phone: 865-988-8000

1011 Adesa Blvd. | Lenoir City, TN 37771

www.adesa.com/knoxville

Preferred



Partners



advancepro.com 877-280-5965



Contact Rob Shelton @ 865-221-1143



"IF YOU HAVE TO REPO A CAR ... YOU BETTER HAVE SVR!"



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CAMERON WORLEY P.C.

ATTORNEYS AT LAW (615)-515-1080

JONATHON D. MASON JAMES W. CAMERON III

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Preferred



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CAR DEALERSHIP WEBSITES MADE EASY! 540-286-0801 www.HigherTurnover.com

FTC SAFEGUARDS RULE AMENDMENTS

COMPLIANCE DEADLINE JUNE 9, 2023

- WRITTEN RISK ASSESSMENT
- ✓ INCIDENT RESPONSE PLAN
- EXECUTIVE REPORTING
- ▼ THIRD PARTY SECURITY ASSESSMENT
- SECURITY AWARENESS TRAINING
- PHISHING SIMULATION
- PENETRATION TESTING
- VULNERABILITY SCANS

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Blake Jones

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Join Us at DSES 2023



Sept. 12-13, 2023 | The Cosmopolitan, Las Vegas

We enjoy hearing from our partners!



Keep sending us your funny memes!

TENNESSEE DEALER NEWS was established in 2007 and remains *The SOURCE* for Compliance Alerts and Legislative Updates for the auto dealers across the state of Tennessee.

TDN is recognized for being a point of contact where auto dealers can turn when help is needed most.

The goal of our organization is to help dealers stay informed on what is taking place in the industry and to provide them with quality products and services.

Stay Informed & Stay Compliant!

Legislative Updates

Service Providers

Auction Discounts

Fast Track Finance

Partner with us TODAY!

Digital Retailing

Training and More!



